Our Mission

Thomas Publishing Company, LLC provides industrial buyers and specifiers worldwide with complete, up-to-date product, service and supplier information to make informed purchasing and specifying decisions.
# Thomas Publishing Company, LLC

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Domestic

Thomas Industrial Network®

For more than 100 years, Thomas has been an integral part in the way industrial buyers and sellers connect and communicate. Today, Thomas continues this legacy with an innovative array of internet marketing, content development, and technology solutions designed to help industrial manufacturers share critical product and service information throughout the sourcing and purchasing process.

To accomplish this, Thomas Industrial Network has developed several key offerings which include ThomasNet.com®, the leading destination site for specifying and sourcing industrial products and services; the Navigator Platform, a Thomas technology that helps industrial companies solve critical business issues; and Enterprise Solutions that enable companies to manage digital product data for syndication across a variety of business systems and sales channels.

Thomas Industrial Network serves manufacturers, distributors, and service companies throughout North America, as well as corporations, educational institutions, government agencies and the military.

Navigator Platform

The Navigator Platform is a Thomas developed web technology that helps industrial companies leverage the Internet to efficiently solve critical business issues. Today, thousands of industrial businesses employ the power of the Navigator Platform to increase sales, improve customer relationships, and expand into new markets – domestically and globally.

The Navigator Platform’s key capabilities include:

- **Detailed Product Search and Configuration** capabilities including keyword, part-number and parametric search as well as rules-based product configuration tools.
- **2D/3D WebCAD Publishing Technology** allowing engineers to generate, download, and insert 2D/3D CAD drawings from suppliers’ websites into their own designs.
- **E-Commerce and Online Merchandising** including credit and purchase payment solutions.
- **Interactive Exploded View Diagrams** providing customers with an easy-to-use visual interface that allows them to identify, select, and purchase replacement parts.
- **Distributor Content Syndication** helping manufacturers publish their detailed product information within their distributors’ websites.
- **Content Management Tools** allowing businesses to make real-time changes to their website and online product content to effectively manage their web strategy.
- **ThomasNet Web Traxs® Analytic Tools** providing businesses with real-time insight into data, for better web strategy management.
- **The Navigator Platform** is part of Thomas’ Web Solution offering which also includes Custom SPEC, a complete, turn key solution designed specifically to meet the internet marketing needs of custom manufacturers and industrial service providers.
**Enterprise Solutions**

Thomas’ suite of Enterprise Solutions enables industrial companies to effectively manage digital product data for syndication across a variety of enterprise-wide systems and sales channels to meet their strategic business needs.

Some of these include:

- **Business Systems Integration** – Helps to streamline end-to-end business processes by seamlessly sharing product content between internal business systems and front-end websites
- **Buy-Side Syndication** – Database, manage and syndicate detailed product specifications and attribute and dimensional data into enterprise sourcing and design applications
- **Distributor Syndication** – Syndicate detailed product content, in the digital format large distributors require to operate their various internal and external business systems

**ThomasNet.com™**

**www.ThomasNet.com**

With millions of user sessions each month, ThomasNet.com is the world’s preferred resource for efficiently sourcing, specifying and buying the products and services that keep manufacturing, commercial, construction and all other businesses’ operations running. Engineers and buyers rely on ThomasNet.com’s comprehensive information, procurement tools and search technology to effectively manage their sourcing process, make best-educated buying decisions and ultimately secure their supply chain.

This powerful buying audience comes to ThomasNet.com for supplier discovery and selection whether that’s for routine parts, new or hard-to-find components or MRO services. Content rich company profiles help buyers to narrow down their supplier options by geography, certifications, capabilities, product catalogs, CAD drawings and more.

The site includes:

- 607,000 North American manufacturers, distributors and service companies, indexed by 67,000 categories.
- 1,000+ technical White Papers and manufacturing case studies.
- 400+ Need-to-Know Guides on common industrial products.
- ThomasNet News™, the leading source of new and innovative products, company news and business trends and analysis.
  - Industry Market Trends blog and newsletter
  - Product News Alert newsletters
- ThomasNet Forums for peer-to-peer interaction.
- Free, Web-based RFP Manager™ and Contract Manager™ software to help buyers improve purchasing processes.
Inbound Logistics®

www.inboundlogistics.com

Since 1981, Inbound Logistics is the only magazine devoted to helping U.S. businesses become better global competitors by managing their supply chain. Readers of Inbound Logistics are business managers with the strategic ability to reduce inventory, produce and distribute more efficiently, increase quality, serve customers more quickly, and slash operating cash needs. Inbound Logistics magazine reaches more than 200,000 leading business professionals in North America each month and also publishes the largest logistics, supply chain and transportation resource – the annual 500 page Logistics Planner.

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Manufacturing Enterprise Communications, Inc.

www.ManagingAutomation.com

Manufacturing Enterprise Communications, Inc. a division of Thomas Publishing Company, LLC, provides a complete set of decision-support informational tools for executives and technology decision-makers at best of breed manufacturing companies. These organizations use technology to transform their business and create sustainable competitive advantage.

Across the globe, we deliver access to the most influential decision-makers in manufacturing, and offer unparalleled online, event and print media solutions, integrated marketing programs and lead generation tools, allowing technology companies to reach target customers, build brands, gain market share and sell products and services.

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Thomas Industrial Library

www.thomasindustriallibrary.com

Thomas Industrial Library is an online compendium of extracts from engineering, scientific, mathematical, business and general industrial books, journals, standards and other sources. An invaluable information source for engineers, purchasing agents, industrial managers and executives, it provides answers to questions at critical times and directs Buyers to pertinent source material they can purchase now or later.

Publishers benefit from new sales to prospects who might never have known their books existed, while increasing brand exposure, and extending their reach deeper into the industrial professional world. In addition, Thomas Industrial Library provides the user with relevant industrial product descriptions to enhance the results of searches for solutions to industrial problems.

To Contribute Content:
Publishers, associations, standards providers with everything industrial from books to journals to the standards themselves should contact the Thomas Industrial Library at (212) 613-3451 for further information on how to add portions of their material to the Library, and begin receiving new sales.

To Advertise:
Industrial suppliers who wish their products to be seen by appropriate prospects at the very time that research is being conducted, placing their products into specifications and plans earlier in the design process, should contact the Thomas Industrial Library at (212) 613-3451.
International

Thomas International Publishing Company, Inc.

A Subsidiary of Thomas Publishing Company, LLC

Thomas International Publishing Company, Inc. (TIPCo) delivers extensive industrial sourcing and purchasing information to more than 500,000 industrial purchasers, engineers and managers in major markets around the world. TIPCo uses both print and digital media to provide critical information to buyers of industrial products and services, and effective marketing tools to support suppliers, on a worldwide basis. In Europe, Turkey, India, China, and on a joint-venture basis in Brazil and Japan, TIPCo produces publications in nine languages, including 13 periodical magazines, 15 multilingual websites, 7 e-magazines, 2 on-line digital card decks, 5 on-line product showcase catalogues and 3 major directory buying guides. TIPCo also operates a global marketing and advertising representation network.

For more information:
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Write: Thomas International Publishing Company, Inc.
5 Penn Plaza, 17th Floor, New York, NY 10001

IEN Worldwide

www.ienworldwide.com

Serving marketers seeking international buyers in the U.S., Latin America, Europe and Asia, the International Media Group operates a global network of representatives in every territory and region to sell print, online and digital advertising space in Thomas International Publishing Company, Inc. media. Prospective advertisers can benefit from this group’s reach and expertise to market products and extend their brands worldwide.

For more information:
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Phone: (212) 629-1546
Fax: (212) 629-1542
Write: International Media Group
5 Penn Plaza, 17th Floor, New York, NY 10001
World Industrial Reporter

World Industrial Reporter is an international email newsletter circulated monthly to engineers, managers and buyers in the global industrial marketplace. World Industrial Reporter delivers timely information on commodity pricing, manufacturing benchmarks, suppliers, logistics, trade, and other topics critical to purchasing and company operations worldwide.

For more information:
E-mail: jbaker@tipco.com
Phone: (212) 629-1181
Fax: (212) 629-1542
Write: World Industrial Reporter
5 Penn Plaza, 17th Floor, New York, NY 10001

Resources of the Week

Resources of the Week is a weekly supplement to World Industrial Reporter that delivers useful online resources to manufacturing and supply chain professionals globally. Published 48 times per year, Resources of the Week is a timely, targeted way for industrial marketers to deliver their company and product information to buyers in the worldwide marketplace.

For more information:
E-mail: jbaker@tipco.com
Phone: (212) 629-1181
Fax: (212) 629-1542
Write: World Industrial Reporter
5 Penn Plaza, 17th Floor, New York, NY 10001

Thomas Industrial Media bvba

Industrial Engineering News - Europe
www.ien.eu

Industrial Engineering News IEN-Europe® is a product news publication published in English ten times per year and reaches a BPA-qualified circulation of more than 51,000 buying influences across every major European industrial market. Documented pass-along readership triples its reach in these important markets. Its editorial and advertising content features new products from firms in Europe, the U.S., Asia, and Latin America, making it the most international new product resource available in Europe

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IEN-Europe Digital Media

www.ien.eu

IEN Europe is a leader in the new information universe, concentrating resources for an improved, comprehensive online experience through its website and other digital media.

IEN.eu: With over 2,500 featured companies, 7,500 products and over a million industrial web pages indexed through its proprietary search engine, IEN.eu is the essential source for English-speaking industrial professionals to source new products, solutions and suppliers.

IEN-direct.eu: Online Product Showcase featuring products, company presentations and videos.

Catalogues.ien.eu: Online catalogues showcase for the industrial market.

IEN Europe Newsletter

IEN Europe Topical e-Alerts

Processing & Control News® Europe

www.pcne.eu

Published since 2004, Processing & Control News (PCN Europe) has become a reference publication in Europe covering the latest industry news, application stories and product news from and for the processing world including: chemical, pharmaceutical, food, beverage, rubber, plastics and energy sectors. It is an indispensable source of information for processing professionals to receive updates on their industry. PCN Europe is published in English and reaches over 40,000 processing professionals in Europe.

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PCN Europe Digital Media

www.pcne.eu

PCN Europe is a leader in the new information universe, concentrating resources for an improved, comprehensive online experience through its website and other digital media.

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_Catalogues.pcne.eu:_ Online catalogues showcase for the processing market.

**PCN Europe Newsletters**

**PCN Europe Topical e-Alerts**

**Produits Equipements Industriels®**

[www.pei-france.com](http://www.pei-france.com)

Produits Equipements Industriels (PEI) is the leading French-language product news publication covering industrial markets in France. Its audience of 52,000 qualified decision-makers works in all key industrial functions: plant operations, design, management, and purchasing. It is published ten times a year by Thomas Industrial Media sas, Paris, France, a subsidiary of Thomas Industrial Media bvba, Mechelen, Belgium.

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Technische Revue®

www.technische-revue.eu

Technische Revue (TR) is the leading German-language design engineering/industrial product news publication in Germany. Published ten times a year with a circulation of 40,800, it provides in-depth coverage to design engineering executives, and manufacturing and production management in every sector of the German industrial economy. It features the latest in design engineering tools and new industrial product news from Germany, other European countries, the U.S. and Asia. TR is published by Thomas Industrial Media GmbH, Essen, Germany, a subsidiary of Thomas Industrial Media bvba, Mechelen, Belgium.

Katalogdistributor.de: Online catalogues showcase for the industrial market.

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TR Digital Media

www.technische-revue.eu

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Technische-revue.eu: With over 2,000 featured companies, 7,500 products and over a million of industrial web pages indexed through its proprietary search engine, Technische-revue.eu is the essential source for German-speaking industrial professionals to source new products, solutions and suppliers.

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Elektronikdirekt.eu: Online Product Showcase for the electronics market featuring products, company presentations and videos.

TR Newsletters

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Industrial Engineering News Italia

www.ien-italia.eu

Industrial Engineering News (IEN Italia) is Italy's foremost industrial product magazine, published ten times a year in Italian. IEN Italia features industrial product news from firms in Europe, the U.S., and Asia. IEN Italia reaches more than 14,000 qualified buying influences in design engineering, plant management, operations and purchasing categories. IEN Italia is published by Thomas Industrial Media srl, Milan, Italy, a subsidiary of Thomas Industrial Media bvba, Mechelen, Belgium.

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IEN Italia Digital Media

www.ien-italia.eu

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IEN-italia.eu: With over 1,800 featured companies, 7,000 products and over a million of industrial web pages indexed through its proprietary search engine, IEN-italia.eu is the essential source for Italian-speaking industrial professionals to source new products, solutions and suppliers.

Cataloghi-online.it: Online catalogues showcase for the industrial market.

IEN Italia Newsletters

IEN Italia Topical e-Alerts.

IL Distributore Industriale

www.distributore-industriale.it

IL Distributore Industriale is an A4 size supplement to IEN-Italia, published four times a year in Italian. Launched in 2008, IL Distributore Industriale addresses key company management of distributors of industrial products. Content covers general management and marketing strategies and best practices, IT, warehousing, transportation and logistics, plus industry news and other relevant information.

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Manutenzione
www.manutenzione-online.com

Manutenzione is published eleven times a year in Italian as a standard-size technical journal. Manutenzione is the official publication of the Italian Maintenance Association (A.I.MAN) and is distributed to over 9,000 audited readers reaching nearly 3,800 of the country's largest manufacturing and processing sites. The publication focuses directly on every aspect of the Italian MRO market and represents 90% of all MRO expenditures. Manutenzione is published under license of Organo ufficiale della Associazione Italiana di Manutenzione by Thomas Industrial Media srl, Milan, Italy, a subsidiary of Thomas Industrial Media bvba, Mechelen, Belgium.

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Endüstri Dünyası
www.endustri-dunyasi.com

Endüstri Dünyası covers industrial product and technology news of manufacturers and distributors serving the Turkish market. Its audience of 8,190 qualified decision-makers work in all key industrial functions: design engineering, production, plant operations, purchasing and general management. Endüstri Dünyası magazine is published in Turkish eight times a year by Thomas Endüstriyel Medya Yayın ve Paz. Ltd., Istanbul, Turkey, a subsidiary of Thomas Industrial Media bvba, Mechelen, Belgium.

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Katalogtanitim.com: Online catalogues showcase for the industrial market.

Endüstri Dünyasi Newsletters

Endüstri Dünyasi Topical e-Alerts

Thomas International Advertising Company Ltd., Beijing, China

Thomas China is the advertising and marketing representative of Thomas International Publishing Company, Inc. in the rapidly-expanding Chinese industrial market. Headquartered in Beijing, with branch offices in key industrial cities of the country, Thomas China’s employees and independent representatives meet regularly with industrial buyers and suppliers throughout China, compiling detailed information about their needs and objectives.

Sales offices and representatives are located in Shanghai, Wenzhou, and Wuxi all commercially active areas of China’s emerging industrial communities. All offices represent a full line of directories and magazine properties of Thomas International Publishing Company, Inc.

For more information:
E-mail: info@thomaschina.cn
Free Phone: 400 007 1955
Free Fax: 400 007 1931
Write: Thomas China, Room 1201, Fanli Building, N0.22 Chaowai St, Chaoyang District, Beijing 100020, China

Industrial Engineering News - China

Industrial Engineering News - China (IEN-China) e-magazine is electronically delivered bi-weekly to 49,000 Chinese subscribers in e-mail format. It is edited locally and supported by Thomas Publishing’s global information resources.

IEN China e-Magazine reaches a highly qualified level of manufacturing and engineering professionals in China’s enterprising companies. The world’s fastest growing economy has an increasing need for the latest industrial product information from world markets as well as its rapidly developing regions. As Chinese companies seek to improved quality and competitiveness for export and to own internal market, IEN China e-Magazine helps provide this valuable intelligence.
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IEN-China Website
www.ienonline.cn

IEN-China’s website provides its readers with rich content and extensive coverage. By utilizing its own online product and supplier database, IEN-China Website is the preferred resource for industrial professionals to source new products and solutions globally.

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Thomas International Publishing Company India Pvt. Ltd.
www.thomex.com

TIPCo India is a majority owned publishing subsidiary of TIPCo serving the growing Indian industrial market. Based in New Delhi, with representatives operating in every major industrial center of India — including Mumbai, Pune, Chennai, Hyderabad and Kolkata — TIPCo India is positioned to publish key information and effectively represent advertisers in every industrial sector.

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Write: Thomas International Publishing Company India, 1-G Bharat Nagar Estate, New Friends Colony, New Delhi, India 110001

Thomas Register of Indian Manufacturers Updates
www.thomex.com

Thomas Register of Indian Manufacturers Updates (TRIM Updates) is a monthly, industry-wide e-broadcast sent directly to 50,000 qualified industrial buyers and prospects across India, creating immediate brand visibility recall. Its digital presentation format enables rapid browsing and selective in-depth search.
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